



Sales Representative

The Roof Co. Waco is always looking for Sales Representatives to join our team of professionals in Waco, Texas. As a Sales Representative, we are looking for individuals with a good work ethic as well as sales ability/experience. Company generated leads will be supplied and it is also required to originate your own leads to bring in new customers. This position will have the ability to sell to residential (homeowners) or commercial customers (business or building owners). Industry experience is welcomed but we will fully train the right candidates.

Requirements and Qualifications

- High school or equivalent
- Highly motivated, energetic personality and independently determined
- Willingness to learn and develop sales skills and apply provided training
- Prompt, reliable, and detail oriented
- Excellent verbal and written communication skills
- Computer proficiency, including Microsoft Office365
- Have reliable transportation

Responsibilities and Objectives

- Represent the company in a professional manner in all dealings
- Familiarize yourself with essential details of products and services
- Generate sales by completing prospecting and marketing activities
- Complete inspections of any sales related projects
- Assist customers through the insurance process
- Ability to prepare written proposals & estimates
- Review proposals & estimates with building owners & homeowners
- Ensure quality is always being maintained & customer satisfaction is top priority
- Miscellaneous tasks to fulfill the overall performance/success of the company

Benefits

We offer competitive pay, health and dental insurance, accrued personal time off (vacation and sick), paid holidays, and a supportive and safe work culture.

Applicant must pass background check and have a clean driving record.
Position may require some evenings, weekends, and overtime.

Submit your application at www.theroofcowaco.com and attach resume for immediate consideration.